

# *Ocean Rate Bulletin*



## **Frozen Potatoes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2002. The denominator represents the total number of FEU shipped by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2002.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2002. Source: PIERS, October, 2002.

### **Market Share-CY 2002:**

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for December 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 18.0 \ 204.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	100%	96%	22 Days	\$3,900	\$185	\$40							\$4,125
OOCL	0%	4%	19 Days	\$154 <sup>16</sup>		\$40						19 KT	\$2,966

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$4,125

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 31.0 \ 349.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	61%	55%	13 Days										
NYK Line	29%	13%	10 Days										
Evergreen	7%	1%	14 Days <sup>3</sup>	\$2,500	\$185	\$40							\$2,725
Hyundai	0%	24%	11 Days	\$240 <sup>16</sup>	\$10 <sup>16</sup>							18.5 KT	\$4,625
Maersk-SeaLand	0%	5%	14 Days	\$3,500	\$185	\$40							\$3,725

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$2,725

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 46.0 \ 528.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	36%	36%	18 Days										
NYK Line	28%	15%	12 Days	\$250 <sup>16</sup>	\$10 <sup>16</sup>							20 KT	\$5,200
MOL	20%	14%	16 Days	\$2,650	\$185	\$40							\$2,875
Evergreen	12%	12%	15 Days <sup>3</sup>	\$2,400	\$185	\$40							\$2,625
Hyundai	4%	5%	16 Days	\$148 <sup>16</sup>	\$10 <sup>16</sup>							19 KT	\$3,002
Maersk-SeaLand	0%	10%	16 Days	\$3,500	\$185	\$40							\$3,725

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,856

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 15.5 \ 162.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	26%	15%	29 Days	\$3,900	\$185	\$40							\$4,125
APL	19%	31%	25 Days	\$182 <sup>16</sup>	\$10 <sup>16</sup>	\$40						22 KT	\$4,264
Hatsu Marine Ltd.	19%	2%	25 Days										
Evergreen	13%	14%	25 Days <sup>3</sup>	\$2,800	\$185	\$40							\$3,025
Hanjin	10%	23%	28 Days	\$200 <sup>16</sup>	\$10 <sup>16</sup>	\$40						19 KT	\$4,030
OOCL	7%	2%	23 Days	\$182 <sup>16</sup>	\$10 <sup>16</sup>	\$40						19 KT	\$3,688
NYK Line	6%	6%	24 Days										
Hyundai	0%	4%	32 Days	\$183 <sup>16</sup>	\$10 <sup>16</sup>							19 KT	\$3,667
MOL	0%	3%	20 Days	\$3,150	\$185	\$40							\$3,375

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,916

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 5.0 \ 5.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	46%	52%	13 Days <sup>3</sup>	\$2,400	\$185	\$40							\$2,625
NYK Line	24%	8%	14 Days										
Hyundai	12%	7%	17 Days	\$142 <sup>16</sup>	\$10 <sup>16</sup>							21 KT	\$3,192
APL	6%	12%	136 Days	\$142 <sup>16</sup>	\$10 <sup>16</sup>	\$40						21 KT	\$3,232
OOCL	6%	4%	14 Days	\$142 <sup>16</sup>	\$10 <sup>16</sup>	\$40						21 KT	\$3,232
Norasia	6%	1%											
Maersk-SeaLand	0%	7%	15 Days	\$3,500	\$185	\$40	5%						\$3,900
P&O Nedlloyd	0%	4%	14 Days										
MOL	0%	4%	14 Days	\$2,650	\$185	\$40							\$2,875

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$2,826

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 32.5 \ 332.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	64%	24%	20 Days	\$3,900	\$185	\$40							\$4,125
Hatsu Marine Ltd.	18%	4%											
Hanjin	6%	2%	20 Days	\$197 <sup>16</sup>	\$10 <sup>16</sup>	\$40						19 KT	\$3,973
Evergreen	5%	42%	20 Days <sup>3</sup>										
OOCL	3%	15%	15 Days	\$179 <sup>16</sup>	\$10 <sup>16</sup>	\$40						19 KT	\$3,631
APL	3%	5%	18 Days	\$2,750	\$185	\$40							\$2,975
Hyundai	0%	4%	22 Days	\$180 <sup>16</sup>	\$10 <sup>16</sup>							19 KT	\$3,610

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$4,046

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 26.0 \ 337.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	42%	47%	22 Days <sup>3</sup>	\$2,800	\$185	\$40							\$3,025
Hanjin	27%	26%	22 Days	\$168 <sup>16</sup>	\$10 <sup>16</sup>	\$40						19 KT	\$3,422
OOCL	16%	3%	26 Days	\$167	\$10	\$40						19 KT	\$3,403
Maersk-SeaLand	12%	3%	28 Days	\$3,900	\$185	\$40							\$4,125
Norasia	4%	5%											
Hyundai	0%	8%	27 Days	\$168 <sup>16</sup>	\$10 <sup>16</sup>							19 KT	\$3,382
MOL	0%	4%	27 Days	\$3,150	\$185	\$40							\$3,375
NYK Line	0%	3%	23 Days										

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,334



# ***Ocean Rate Bulletin***

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

*Monthly Market Share For: October 2002*

Month\Year 23.0 \ 214.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	100%	69%	23 Days	\$4,800	\$185								\$4,985
NYK Line	0%	19%	14 Days										
Maersk-SeaLand	0%	5%	24 Days	\$4,200	\$185	\$40							\$4,425
China Shipping	0%	4%											

*Average Container Rate* \$4,985

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 27.0 \ 39.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	22%	29%	29 Days <sup>3</sup>										
APL	15%	13%	18 Days	\$180 <sup>16</sup>	\$10 <sup>16</sup>	\$40						19 KT	\$3,650
Maersk-SeaLand	15%	6%	20 Days	\$3,900	\$185	\$40	8%						\$4,437
Yang Ming	14%	14%	20 Days										
Hanjin	7%	3%	23 Days	\$162 <sup>16</sup>	\$10 <sup>16</sup>	\$40						19 KT	\$3,308
OOCL	7%	15%	19 Days	\$144 <sup>16</sup>	\$10 <sup>16</sup>	\$40							\$2,966
NYK Line	7%	12%	18 Days										
Hyundai	4%	6%	24 Days	\$145 <sup>16</sup>	\$10 <sup>16</sup>							19 KT	\$2,945
MOL	4%	1%	24 Days	\$3,150	\$185	\$40							\$3,375
Hatsu Marine Ltd.	3%	0%											

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,662

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: October 2002

Month\Year 311.0 \ 4,271.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
NYK Line	24%	26%	9 Days	\$3,300	\$185								\$3,485
K Line	18%	21%	14 Days <sup>3</sup>	\$3,300	\$140	\$40							\$3,480
Evergreen	17%	14%		\$2,500	\$185	\$40							\$2,725
COSCO	15%	22%		\$3,250	\$185								\$3,435
Hanjin	10%	4%	13 Days	\$147 <sup>16</sup>	\$10 <sup>16</sup>	\$40	43%	\$34 <sup>16</sup>				18.5 KT	\$4,870
Maersk-SeaLand	6%	5%	9 Days	\$3,500	\$185	\$40	43%						\$5,230
APL	4%	2%	12 Days	\$160 <sup>16</sup>	\$10 <sup>16</sup>	\$40	43%					18.5 KT	\$4,577
Yang Ming	2%	1%	14 Days										
Hapag-Lloyd	2%	1%	10 Days <sup>3</sup>	\$150 <sup>16</sup>	\$10 <sup>16</sup>	\$40	43%	\$34 <sup>16</sup>				18.5 KT	\$4,952
Hyundai	1%	1%	22 Days	\$176 <sup>16</sup>	\$10 <sup>16</sup>		43%	\$34 <sup>16</sup>				18.5 KT	\$5,618
Hatsu Marine Ltd.	1%	0%	13 Days										
Senator	1%	0%	21 Days										

<sup>16</sup> Rate is calculated per KT not by container.

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

Average Container Rate \$3,687